WORKSHOP ITALIA

THE BEST OF
ITALIAN TRAVEL SUPPLIERS

TORONTO
10/22

ITALIA
ITALIAN NATIONAL TOURIST BOARD
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ITALIAN SUPPLIERS

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Fax: +39 081 878 4253
Web: www.acampora.it  E-mail: info@acampora.it
Representative: MARIO BARBATO

COMPANY ACTIVITY
✓ Hotel
✓ Villa / Historic Residences
✓ Congress Center
✓ Incoming Travel Agency
✓ Local Tourist Board
✓ Camp-site
✓ Tour Operator
✓ Agritourism
✓ Hotel Chain
✓ Holiday Village
✓ Self-Catering accommodation
✓ Tourism Consortium
✓ Residence/Apartments
✓ Bus Operator
✓ Transportation Carrier
✓ Others

SPECIAL PROGRAMS
✓ Beach holidays
✓ Food and Wine
✓ Folklore
✓ Nature Holidays
✓ Mountains
✓ Active Holidays
✓ Cooking Courses
✓ Art Cities
✓ Religious Tours
✓ Spas
✓ Lakes
✓ Golf
✓ Art / Culture
✓ Language Courses
✓ Congress / Conferences
✓ Incentive Travel
✓ Shopping
✓ Senior citizen
✓ Sporting events
✓ Others: Shore Excursions Destination Weddings

AREA OF ACTIVITY
✓ All Italy
✓ Valle d’Aosta
✓ Piemonte
✓ Lombardia
✓ Liguria
✓ Friuli Venezia Giulia
✓ Trentino
✓ Alto Adige
✓ Veneto
✓ Toscana
✓ Emilia Romagna
✓ Lazio
✓ Umbria
✓ Marche
✓ Abruzzo
✓ Molise
✓ Campania
✓ Puglia
✓ Basilicata
✓ Calabria
✓ Sardegna
✓ Sicilia

CLIENT
✓ Individuals
✓ Group
✓ Companies
✓ Other

PERIOD OF ACTIVITY
✓ Yearly
✓ Seasonal
COMPANY PROFILE

Strong local ties & over 40 years of experience

“Our vision is to become Italy’s number one travel company. We are committed to creating unforgettable travel experiences based on our three pillars of experience, excellence and unmatched service.”

We cover the entire Italian territory as an incoming tours specialist. With our professional image and reputation, we strive to continuously exceed clients’ expectations with different specialized themed round-trips for groups or FIT’s. These specialized groups and FIT’s not only include the wedding and deluxe sector, but many more. With offices throughout Italy, we have developed excellent relationships both with suppliers and clients alike.

This in turn translates into reliable services, quality conscious operations and a competitive commercial edge.

Our people in Acampora Travel are our most valuable asset. With more than 80 employees, we can target all markets while ensuring the highest standards.

We are proud to offer a wide range of services and activities throughout Italy.

From cultural exploration, gastronomic indulgence to something a little more adventurous, we have the expertise to create unforgettable travel experience. Our highly seasoned teams have specialized knowledge on a wide variety of product segments and ensure an unmatched service.

We own dedicated brands for our specialists categories. These include Just Class Italy for our luxury travel services. That’s Amore weddings for our wedding services and Bookitalyonline.com, an online platform for hotels and excursions.
COMPANY ACTIVITY

- Hotel
- Villa / Historic Residences
- Congress Center
- Incoming Travel Agency
- Camp-site
- Local Tourist Board
- Hotel Chain
- Holiday Village
- Residence/Apartments
- Tour Operator
- Self-Catering accommodation
- Transportation Carrier
- Agritourism
- Tourism Consortium
- Others

SPECIAL PROGRAMS

- Beach holidays
- Active Holidays
- Lakes
- Incentive Travel
- Food and Wine
- Cooking Courses
- Golf
- Shopping
- Folklore
- Art Cities
- Art / Culture
- Senior citizen
- Nature Holidays
- Religious Tours
- Language Courses
- Sporting events
- Mountains
- Spas
- Congress / Conferences
- Others

AREA OF ACTIVITY

- All Italy
- Trentino
- Lazio
- Campania
- Valle d’Aosta
- Alto Adige
- Puglia
- Piemonte
- Veneto
- Basilicata
- Lombardia
- Toscana
- Marche
- Calabria
- Liguria
- Emilia Romagna
- Abruzzo
- Sardegna
- Friuli Venezia Giulia
- Molise
- Sicilia

CLIENT

- Individuals
- Group
- Companies
- Others

PERIOD OF ACTIVITY

- Yearly
- Seasonal
COMPANY PROFILE

AllegroItaliana Hotels & Resorts is the new concept to Italian luxury hospitality that is fully customizable to customer needs.

The group was founded in June 2011 and operates four fresh and dynamic luxury facilities in Turin, Milan, San Gimignano in Tuscany and in the Gargano in Puglia.

Golden Palace, Turin: 195 Rooms and Suites; meeting and banqueting rooms up to 300 with natural daylight, Hall and Dehors area for private events.

San Pietro all’Orto 6, Milan: Luxury Holidays Suite Apartments Milan. On the fifth floor with an exclusive view of the city is located a maxi Penthouse Suite of 140 square meters, where you can organize events and themed party.

Relais La Cappuccina, Tuscany: 70 rooms including 10 suites with mezzanine and private terrace; a conference center that can accommodate up to 300 people, ideal for weddings and private events; outdoor swimming pool and spa that with relaxation area.

Apulia, Gargano area, Baia dei Faraglioni: 5 star hotels in Puglia located a few meters from the sea of Gargano in one of the most exclusive bays in Italy. Receptions and ceremonies can be arranged at the picturesque private beach with a stunning view over the cliffs.
COMPANY PROFILE

Amandatour ~ Amanda in Latin literally means “things to be loved”

Amandatour is a leading Luxury Italian Tourist Organization supplying upscale services throughout Italy. Amandatour was created in 1996 by the two brothers Maurizio and Fausto Falcinelli. In May 2000, the company was appointed GSA for Italy by Relais & Chateaux and in 2001 GSA for Italy by Silversea Cruise. Today Amandatour is an Incorporated Company and numbers 58 employees with a turnover of $ 52 million.

We offer services both for FITs and small groups providing hotel reservations in more than 1200 hotels with contracted rates throughout the Italian territory. In conjunction with accommodation we provide transfers, guides and assistants. The DMC Division is very active in organizing incentive programs, meetings, national and international congresses and in creating special events and private parties.

Amandatour works exclusively with travel professionals. Our staff who boasts a high level of expertise and professionalism allow us to exceed all customer expectations through their knowledge as Italian experts.

Immediate assistance from Reservations office in the U.S. (Los Angeles), and head office in Florence with branch offices in Rome and Venice; 24/7 client support locally in Italy; the 24/7 emergency number is operated by a local, live English speaking Amandatour representative.

Wide collection of luxury hotels and services throughout all of Italy, with real time availability on booking site; option to book NET or GROSS rates. A la carte booking process for hotels & services and FIT’s.

No credit card necessary at time of booking; full prepayment prior to travel (services quoted and charged in Euro) Amandatour guarantees the space.

High commission rate will be paid on gross bookings, paid in a timely manner from our US Office (at the end of the month following client’s travel dates).

All rates include VAT, Service and nearly all include Breakfast. Discounted rates, free night stays & upgrades in addition to a wide variety of amenities for Amandatour clients.

AMANDATOUR - 31111 W. Agoura Rd.,Suite #110, Westlake Village, CA 91361
Office: 818 351 7766 Fax: 818 351 7776
e.baglio@amandatour.com - www.amandatour.com
### COMPANY ACTIVITY

- Hotel
- Villa / Historic Residences
- Congress Center
- Incoming Travel Agency
- Local Tourist Board
- Camp-site
- Tour Operator
- Hotel Chain
- Holiday Village
- Self-Catering accommodation
- Agritourism
- Residence/Apartments
- Bus Operator
- Transportation Carrier
- Others: OPERA FESTIVAL

### SPECIAL PROGRAMS

- Beach holidays
- Food and Wine
- Folklore
- Nature Holidays
- Mountains
- Active Holidays
- Cooking Courses
- Art Cities
- Religious Tours
- Spas
- Lakes
- Golf
- Art / Culture
- Language Courses
- Congress / Conferences
- Incentive Travel
- Shopping
- Senior citizen
- Sporting events
- Others

### AREA OF ACTIVITY

- All Italy
- Valle d’Aosta
- Piemonte
- Lombardia
- Liguria
- Friuli Venezia Giulia
- Trentino
- Alto Adige
- Veneto
- Toscana
- Emilia Romagna
- Lazio
- Umbria
- Marche
- Abruzzo
- Molise
- Campania
- Puglia
- Basilicata
- Umbria
- Calabria
- Sardegna
- Sicilia

### CLIENT

- Individuals
- Group
- Companies
- Other

### PERIOD OF ACTIVITY

- Yearly
- Seasonal: from June to September
Fondazione Arena di Verona organizes one of the biggest and best known open air Opera Festival in the world in the ancient Roman amphitheater in the town of Verona.

The Opera Festival 2015 will be held between June 19th and September 6th and includes 6 opera titles: NABUCCO, which will open the Season, AIDA, TOSCA, DON GIOVANNI, IL BARBIERE DI SIVIGLIA, ROMEO ET JULIETTE, plus one GALA EVENING on July 24th and CARMINA BURANA on August 25th.

The Festival will engage the Orchestra, Chorus, dance company and technical team of the Fondazione Arena di Verona, as well as numerous extras and mime actors.
### COMPANY ACTIVITY

- Hotel
- Villa / Historic Residences
- Congress Center
- Incoming Travel Agency
- Local Tourist Board
- Camp-site
- Holiday Village
- Hotel Chain
- Tour Operator
- Self-Catering accommodation
- Agritourism
- Residence/Apartments
- Tour Operator
- Transportation Carrier
- Others

### SPECIAL PROGRAMS

- Beach holidays
- Food and Wine
- Folklore
- Nature Holidays
- Mountains
- Active Holidays
- Cooking Courses
- Art Cities
- Religious Tours
- Spas
- Lakes
- Golf
- Art / Culture
- Language Courses
- Congress / Conferences
- Incentive Travel
- Shopping
- Senior citizen
- Sporting events
- Others: Weddings

### AREA OF ACTIVITY

- All Italy
- Valle d’Aosta
- Piemonte
- Lombardia
- Liguria
- Friuli Venezia Giulia
- Trentino
- Alto Adige
- Veneto
- Toscana
- Emilia Romagna
- Lazio
- Umbria
- Marche
- Abruzzo
- Molise
- Campania
- Puglia
- Basilicata
- Calabria
- Sardegna
- Sicilia

### CLIENT

- Individuals
- Group
- Companies
- Other

### PERIOD OF ACTIVITY

- Yearly
- Seasonal
COMPANY PROFILE

AVI TRAVEL

DMC, in Italy since 1953, thanks to over 60 years of experience in a competitive market, where customers needs had significantly changed, AVI TRAVEL, has identified the increasingly important task to deliver our customers valued services with a high standard of quality, and to offer competitive prices.

The Head office is based in Sorrento, with offices in Rome and Taormina (Sicily) as well, which unable us to cover all regions in Italy.

Furthermore, we come from an hotelier family tradition, and are proud to own the following properties:

• 5 stars boutique Hotel Capo La Gala [www.hotelcapolagala.com]
• 4 different 4 stars hotels in Sorrento [www.acampora hotels.it]
• Hotel Palazzo Torre Barbara 4 stars [www.torrebarbara.it]

We are a highly professional, competitive and reliable agency, that can be trusted for any of your clients needs.
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<td>Camp-site</td>
<td>Cooking Courses</td>
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<td>Tour Operator</td>
<td>Art Cities</td>
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<tr>
<td>Agritourism</td>
<td>Religious Tours</td>
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<tr>
<td>Hotel Chain</td>
<td>Spas</td>
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<tr>
<td>Holiday Village</td>
<td>Lakes</td>
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<tr>
<td>Self-Catering accommodation</td>
<td>Golf</td>
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<tr>
<td>Tourism Consortium</td>
<td>Art / Culture</td>
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<td>Congress / Conferences</td>
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<td>Residence/Apartments</td>
<td>Incentive Travel</td>
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<tr>
<td>Bus Operator</td>
<td>Shopping</td>
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<tr>
<td>Transportation Carrier</td>
<td>Senior citizen</td>
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<td>Others</td>
<td>Sporting events</td>
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<td>Others</td>
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Bettoja Hotels have a capacity of 650 rooms, with a choice from deluxe suites to standard singles.

Bettoja Hotels in Rome are within walking distance from the most important archeological sites, such as the Forum, the Colosseum and Via Veneto, and they are just a block away from Termini Train Station.

The hotels:

- Hotel Mediterraneo****S
- Hotel Massimo D'Azeglio****
- Hotel Atlantico****
- Hotel Nord***S
### COMPANY ACTIVITY

- Hotel
- Hotel Chain
- Villa / Historic Residences
- Camp-site
- Congress Center
- Holiday Village
- Incoming Travel Agency
- Self-Catering accommodation
- Agritourism
- Tour Operator
- Tourism Consortium
- Residence/Apartments
- Transportation Carrier
- Others

### SPECIAL PROGRAMS

- Beach holidays
- Food and Wine
- Folklore
- Nature Holidays
- Mountains
- Active Holidays
- Cooking Courses
- Art Cities
- Religious Tours
- Spas
- Lakes
- Golf
- Art / Culture
- Language Courses
- Congress / Conferences
- Incentive Travel
- Shopping
- Senior citizen
- Sporting events
- Others

### AREA OF ACTIVITY

- All Italy
- Valle d’Aosta
- Piemonte
- Lombardia
- Liguria
- Friuli Venezia Giulia
- Trentino
- Alto Adige
- Veneto
- Toscana
- Emilia Romagna
- Lazio
- Umbria
- Marche
- Abruzzo
- Molise
- Campania
- Puglia
- Basilicata
- Umbria
- Calabria
- Sardegna
- Sicilia

### CLIENT

- Individuals
- Group
- Companies
- Other

### PERIOD OF ACTIVITY

- Yearly
- Seasonal: Winter and Summer
Cortina Turismo promotes the mountain resort of Cortina d’Ampezzo. Cortina d’Ampezzo is exclusively positioned in one of the most beautiful and unique alpine regions in the world. This bustling mountain town, nestled in the heart of the magnificent UNESCO World Natural Heritage Dolomites, attracts nature lovers and sports enthusiasts all year round.

Winter offers scenic ski-slopes, perfectly groomed cross-country tracks, thrilling off-piste, and some of the most beautiful ski mountaineering itineraries in the Alps. Cortina is host to major international sports events such as Tour de Ski and the Women’s Alpine World Cup, and boasts famous runs that have made international ski history, like the Olympia in the Tofane.

The resort is part of Dolomiti Superski, the largest ski carousel in the world, which includes 12 ski areas, 450 lifts and 1200km of runs, all accessed with a single skipass. In summer, Cortina turns into a true paradise for outdoor adventurers of all ages. Kilometres of signposted hiking and biking trails, via ferrata itineraries and climbing routes, provide challenges and fun for all ages and skill levels. Add to this the excellent cuisine that can be sampled in Cortina’s many restaurants and authentic mountain refuges, and you have a recipe for the perfect holiday in some of the world’s most beautiful mountains.
## COMPANY ACTIVITY
- Hotel
- Villa / Historic Residences
- Congress Center
- Incoming Travel Agency
- Local Tourist Board
- Camp-site
- Tour Operator
- Agritourism
- Hotel Chain
- Holiday Village
- Self-Catering accommodation
- Tourism Consortium
- Residence/Apartments
- Bus Operator
- Transportation Carrier
- Others: DMC

## SPECIAL PROGRAMS
- Beach holidays
- Food and Wine
- Folklore
- Nature Holidays
- Mountains
- Active Holidays
- Cooking Courses
- Art Cities
- Religious Tours
- Spas
- Lakes
- Golf
- Art / Culture
- Language Courses
- Congress / Conferences
- Incentive Travel
- Shopping
- Senior citizen
- Sporting events
- Others

## AREA OF ACTIVITY
- All Italy
- Valle d’Aosta
- Piemonte
- Lombardia
- Liguria
- Friuli Venezia Giulia
- Trentino
- Alto Adige
- Veneto
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- Marche
- Abruzzo
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- Campania
- Puglia
- Basilicata
- Calabria
- Sardegna
- Sicilia

## CLIENT
- Individuals
- Group
- Companies
- Other

## PERIOD OF ACTIVITY
- Yearly
- Seasonal
COMPANY PROFILE

Eden incoming and DMC

We are one of Italy’s leading wholesalers of hotels and ground service products.
We are part of EDEN VIAGGI, the leading Tour Operator in Italy with its own resorts and hotels across the world.

We’ve been promoting Italy for nearly 31 years and have created an important inventory and know-how for our partners and clients around the world. With products from over 1,000 travel suppliers (which include City & Town Hotels, Spa & Luxury Resorts, Sky and Summer Holidays, Escorted and Private Tour) we deliver travel agents and tour operators with everything their clients could possibly need to create top quality travel experiences.

High specialized on FIT and Groups through Italy

NEWS 2014 : Dynamic Booking on Line System at www.edenincoming.com
The newest boutique hotel settled in the heart of Florence at the side of the historic **Palazzo Strozzi**, suggests a new vision of luxury: a wonderful spa and a very joyful Health and Beauty center; Heavenly beds and the latest hospitality technology. Benefits of traditions plus the modern world solutions.

The **Golden Tower Hotel & Spa** maintains luxury habits exploiting new service standards. Deeply connected to the history, art, shopping and wellness the Golden Tower Hotel & Spa enjoys the greatest location in Florence.

The building and the old tower came back to life after 4 years of dedicated architectural renovation and more than 1 thousand working days thanks to high professional workers, technicians and architects
**HOTEL FLORA**  
Via Vittorio Veneto, 8 – 00044 FRASCATI (ROMA)  
Tel: +39 06 941 6610  
Fax: +39 06 941 6546  
Web: www.hotel-flora.it  
E-mail: info@hotel-flora.it  
Representative: **AMOS MANFREDI BARBANTE**

### COMPANY ACTIVITY

- **Hotel**: 4 STAR Superior
- **Villa / Historic Residences**
- **Congress Center**
- **Incoming Travel Agency**
- **Local Tourist Board**
- **Hotel Chain**
- **Holiday Village**
- **Agritourism**
- **Self-Catering accommodation**
- **Tourism Consortium**
- **Residence/Apartments**
- **Bus Operator**
- **Camp-site**
- **Tour Operator**
- **Transportation Carrier**
- **Others: Banqueting Restaurant**

### SPECIAL PROGRAMS

- **Beach holidays**
- **Food and Wine**
- **Folklore**
- **Nature Holidays**
- **Mountains**
- **Active Holidays**
- **Cooking Courses**
- **Art Cities**
- **Religious Tours**
- **Spas**
- **Lakes**
- **Golf**
- **Art / Culture**
- **Language Courses**
- **Congress / Conferences**
- **Incentive Travel**
- **Shopping**
- **Senior citizen**
- **Sporting events**
- **Others: Wedding Honeymoon**

### AREA OF ACTIVITY

- **All Italy**
- **Valle d’Aosta**
- **Piemonte**
- **Lombardia**
- **Liguria**
- **Friuli Venezia Giulia**
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- **Basilicata**
- **Umbria**
- **Marche**
- **Abruzzo**
- **Molise**
- **Sardegna**
- **Sicilia**

### CLIENT

- **Individuals**
- **Group**
- **Companies**
- **Other**

### PERIOD OF ACTIVITY

- **Yearly**
- **Seasonal**
COMPANY PROFILE

Hotel Flora, enchanting residence, liberty style, built in the 19th century, today a four star boutique hotel, it's central position as well excellent transportation to Rome, makes it the focal point of the hospitality in Frascati, the city of Wine, in the heart of “Castelli Romani area”, 20 km from the center of Rome.
PODIUM TOUR OPERATOR
Strada Cardio N. 18
47899 SERRAVALLE (SAN MARINO)
Tel: +378 0549 975 399 -Fax: +378 0549 941 221
E-mail: giada.gottardi@podiumnetwork.com
Representative: ALDA VALENTINI and GIADA GOTTARDI

COMPANY ACTIVITY
- Hotel
- Villa / Historic Residences
- Congress Center
- Incoming Travel Agency
- Local Tourist Board
- Camp-site
- Tour Operator
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- Self-Catering accommodation
- Residence/Apartments
- Agriculture
- Agritourism
- Tourism Consortium
- Transportation Carrier
- Others

SPECIAL PROGRAMS
- Beach holidays
- Active Holidays
- Cooking Courses
- Art Cities
- Religious Tours
- Spas
- Lakes
- Golf
- Art / Culture
- Language Courses
- Congress / Conferences
- Incentive Travel
- Shopping
- Senior citizen
- Sporting events
- Others

AREA OF ACTIVITY
- All Italy
- Valle d’Aosta
- Piemonte
- Lombardia
- Liguria
- Friuli Venezia Giulia
- Trentino
- Alto Adige
- Veneto
- Toscana
- Emilia Romagna
- Lazio
- Umbria
- Marche
- Abruzzo
- Molise
- Campania
- Puglia
- Basilicata
- Calabria
- Sardegna
- Sicilia

CLIENT
- Individuals
- Group
- Companies
- Other

PERIOD OF ACTIVITY
- Yearly
- Seasonal
Podium Tour Operator is a wholesaler specialized in tourism for groups in Europe.
The company started up in 1991 and now, it employs more than 100 people. Podium provides services like hotels, guides, transfers, restaurants and more all around Europe.

We also provide tailor made travels & tours, giving you suggestions regarding special events (pilgrimages, corporate travels, special fairs...).

Working with PODIUM is very easy: with just 1 e-mail, you can book groups adults & students from all over Europe!
**Company Activity**

- Hotel
- Villa / Historic Residences
- Congress Center
- Incoming Travel Agency
- Local Tourist Board
- Camp-site
- Tour Operator
- Hotel Chain
- Holiday Village
- Self-Catering accommodation
- Agritourism
- Tourism Consortium
- Residence/Apartments
- Bus Operator
- Transportation Carrier

**Special Programs**

- Beach holidays
- Food and Wine
- Folklore
- Nature Holidays
- Mountains
- Active Holidays
- Cooking Courses
- Art Cities
- Religious Tours
- Spas
- Lakes
- Golf
- Art / Culture
- Language Courses
- Congress / Conferences
- Incentive Travel
- Shopping
- Senior citizen
- Sporting events
- Others

**Area of Activity**

- All Italy
- Valle d’Aosta
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- Puglia
- Basilicata
- Umbria
- Calabria
- Sardegna
- Molise
- Sicilia

**Client**

- Individuals
- Group
- Companies
- Other

**Period of Activity**

- Yearly
- Seasonal
Verdesicilia Tour Operator has been created for the unique aim to let you know and love a "new" Sicily. We firmly believe in a particular identity of our land, which is connected to unusual and peculiar places, to the simple daily life and to the passional nature of Sicilian people. Our wish is to lead you through all those special paths which take the traveller to unusual places; he will live unique and unforgettable moments that will remain impressed in his memories. It will be a true and deep discovery of the real Sicily. The request of the most particular and curious traveller to choose moments of true Sicilian nature and atmosphere, will be satisfied by the offer of VERDESICILIA whose team is professionally qualified and focused. Verdesicilia is also a tour operator specialized in incoming tourism in all Italy, we can offer Italy from the extreme north to the southern part operating tourist services with the same mentality and quality that has characterized until now.
EXPO MILANO 2015
(WORLD’S FAIR)
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Tel: +39 02 49515 300/193
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COMPANY PROFILE

Expo Milano 2015 will be the largest worldwide event ever organized on the theme of Food: “Feeding the Planet, Energy for Life”. It will take place in Milan, Italy, from May 1st to October 31st 2015 and it will be an amazing, once in a life-time experience which will attract all types of tourists: leisure, food industry professionals and just anyone who enjoys food. Italy, as a destination for a spectacular world event on food, is a match made in heaven. More than 144 countries have confirmed their participation and more than 20 million visitors are expected to attend from all over the planet, meaning much opportunity for the tourist industry.

Expo Milano 2015 is looking to establish relationships with Tour Operators who will resell tickets together with value added services, for example, transport, culinary experiences, Italian cultural attractions and shopping.

To discuss reseller interest, volume requirements, promotional intentions and new ideas: ticket.resales@expo2015.org

For more information about Expo Milano 2015, please visit our website: www.expo2015.org